

SALES FAQs

Why should I install a new, unproven heater on my fleet vehicles?

Proheat Air is a new heater only in the North American truck market. Over 20,000 units have been installed on vehicles throughout Europe. The heater has already successfully been used for over 10 years in winter conditions as tough as any found in North America. Proheat Air has been tested to SAE standards and comes from Teleflex, who have 15 years experience installing heaters on North American trucks.

Will the heater help me save money? What is the pay-back time?

Proheat Air burns 95% less fuel than engine idling, saving a significant amount of money for fleets in fuel costs and engine maintenance. A truck that idles 5 nights per week over the course of a winter will save approximately 800 gallons (3000 litres) of diesel fuel. This translates into several thousand dollars in savings, essentially paying back the cost of a heater in less than a single winter driving season.

Does Proheat Air help me meet anti-idling regulations?

Yes. The heater eliminates the need for engine idling to generate heat, and therefore qualifies as an anti-idling solution under most federal and regional regulations. Heaters are considered a qualifying emission reduction product under both the EPA Smartway Program, and the Government of Canada's Freight Technology Incentive Program.

How do I know if I need the A2 or A4 heater for my truck?

Heating requirements vary greatly depending on personal comfort, cab insulation, number of windows, and sleeper size. However, a general rule is the A2 will provide sufficient heat for most sleeper trucks that operate in areas with average nighttime temperatures down to 5°F (-15°C). For average temperatures colder than 5°F (-15°C), or for double sleeper cabs, the A4 is the best heating solution. For all cargo heating applications, the A4 is the best heating option.

PART NUMBERS

A2 (2kW)	A4 (4kW)
PH0212P (12V Truck Kit)	PH0412 (12V Truck Kit)
PH0224P (24V Truck Kit)	PH0424 (24V Truck Kit)



SALES GUIDE



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OVERVIEW

Proheat Air is a diesel-powered air heater that supplies heat for in-cab driver comfort during cold weather. Available in either 2 or 4 kW models, the heater consumes 95% less fuel than engine idling while supplying heat more quietly and efficiently. Proheat Air includes a sophisticated digital control panel for easy setup and control of the heater from inside the truck cab.

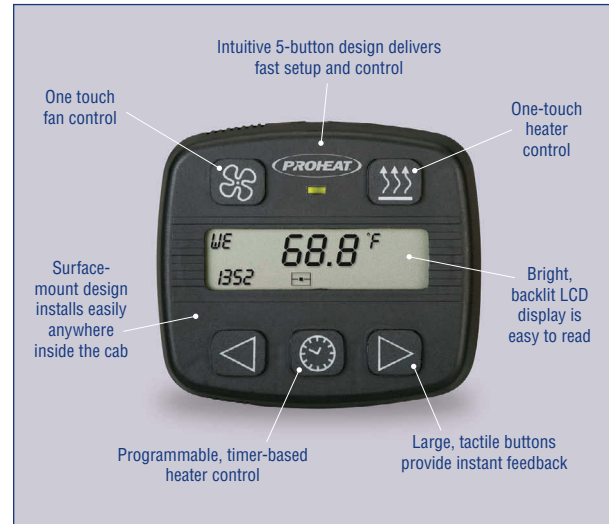
PROHEAT AIR IS:

- **Easy to Use.** The included Driver Control Panel (DCP) makes setup and operation of the heater quick and easy. The DCP features a large, backlit display that provides at-a-glance display of heater status. Programmable start times mean drivers can start the heater when away from the truck or program it to automatically turn on when they are asleep.
- **Proven.** For over 10 years the Proheat Air Heater platform has been successfully deployed by a Teleflex partner to heat trucks in some of the harshest winter conditions in the world. Over 20,000 units have been installed on many types of vehicles that operate in extreme cold-weather areas like Siberia, Russia. Proheat Air has also been tested to Society of Automotive Engineers (SAE) specifications for heaters, ensuring it meets the highest safety and reliability standards.
- **From an Industry Leader.** Proheat Air was designed to meet Teleflex's high quality standards as an ISO9001 certified company. Teleflex has manufactured the Proheat line of auxiliary coolant heaters for over 15 years. Thousands of Proheat heaters have been deployed on trucks, coaches, school buses, and off-highway vehicles across North America. Teleflex has used this extensive experience to bring Proheat Air to the truck market.

TOP 6 COMPETITIVE ADVANTAGES

1. Advanced Driver Control Panel (DCP)

Proheat Air features the most advanced control panel on the market. This panel makes the heater easy to operate, providing precision control and maximum driver comfort. Unlike other air heaters, the control panel is included when the heater is purchased and its surface-mount design makes it easier to install in truck cabs.



2. Fast Return on Investment

Proheat Air burns 95% less fuel than engine idling. The resulting fuel savings, reduced engine hours, and maintenance costs provide a fast return on investment. For most fleets and operators the savings they experience will pay for Proheat Air over a single winter driving season.

3. Sophisticated Diagnostics

Proheat Air features optional Windows-based software that helps technicians maintain peak heater performance while helping minimize downtime. This diagnostic capability is not available with competitive heaters.

4. Nationwide Support Network

Proheat Air is backed by Teleflex's nationwide network of over 100 dealers. These professional dealers are trained to install and service the heater so that fleets receive convenient support wherever needed. A 24 month warranty provides additional peace of mind.

5. Automatic Temperature Control

Unique to Proheat Air is the ability to program a desired cab temperature. The heater then operates like a furnace, automatically starting as required to maintain that temperature. While temperature sensors control the heater, drivers control their comfort.

6. Easy to Install

'Plug and Play' design with weather sealed connections.

